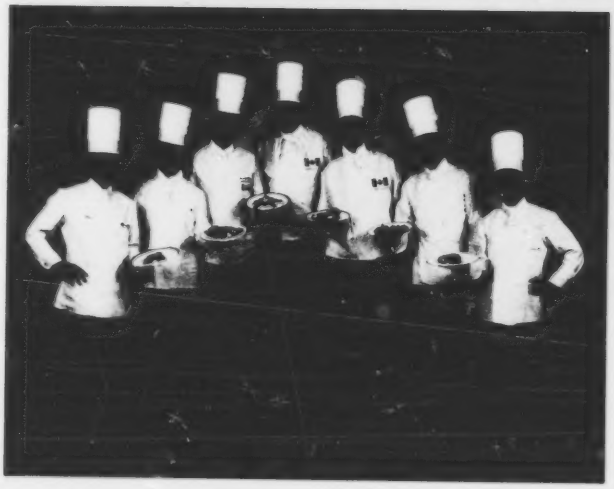
Agricultural and Food

EXPORT INDEX



Alberta
CANADA

88-02767/

FRONT COVER NOTE — "Alberta Gold"

A Japanese Chefs Delegation recently met with The Alberta Olympic Team to exchange culinary expertise in the preparation of dishes using Alberta products. It is this excellence which best reflects the high standards and quality of the wide spectrum of agricultural and food products you will find listed in this Export Index. Starting with a highly developed Primary Production, which supports a technicall/ advanced Processing Industry and, concluding with superb culinary presentation, the Index Cover represents Alberta's commitment to all aspects of its dynamic agricultural and food industry. February 1988.

Alberta
AGRICULTURE

324 Legislature Building, Edmonton, Alberta, Canada T5K 2B6 403/427-2137

Agriculture is the Province of Alberta's most important industry. As an employer, a creator of revenue and a provider of food, agriculture plays a vital role in Alberta's economy. In contributing to the social and economic well-being of all Albertans, our agriculture industry relies heavily on international trade.

The Alberta Government, like the Government of Canada, accords a very high priority to export trade, and to the high calibre of service we provide our trading partners. Alberta has developed an international reputation as a reliable supplier of the finest quality agricultural products available in the world. We are proud of that reputation, and we keep it by giving customers our best.

Through its Market Development Division, Alberta Agriculture brings foreign customers together with Alberta suppliers of agricultural commodities, technology and processed products. Alberta Agriculture works closely with the Agriculture Canada and with Canada's External Affairs overseas offices in order to offer our trading partners immediate, efficient service.

As part of our effort to meet your agricultural needs, the Government of Alberta is pleased to provide you with this agricultural and food export index, which lists a wide range of Alberta companies prepared to serve your interests. I trust you will find this index of use, and hope you will consider Alberta your first source of agricultural products and technology.

Peter

Peter Elzinga
Minister of Agriculture

FOREWORD

The Market Development Division of the Alberta Department of Agriculture presents this Export Index as a reference for buyers of Alberta's agricultural commodities, processed products and consulting services.

Please direct enquiries to the firms as listed or to:

Market Development Division
Alberta Department of Agriculture
7000 - 113 Street, 3rd Floor
Edmonton, Alberta Canada T6H 5T6
Telephone: (403)427-4241
Fax: 403/422-6317
Telex: 037-2029

Alberta provides 18% of Canada's food with only 9% of the population. At the present time, 22.2 million hectares are now used in Alberta for crop and livestock production.

Alberta is approximately 671 kilometres wide at its widest point, and 1250 kilometers in length for a total area of 661,188 square kilometers.

The agriculture sector of the Canadian economy is made up of farming, secondary processors, manufacturing and distribution, transportation, etc., and generates approximately 40% of all the economic activity in Canada.

Agriculture in Alberta, directly or indirectly, provides jobs for one out of every three people.

EXPORT SERVICES

A number of useful services are provided by the Market Development Division to help Alberta companies export their products. If these services could be extended to help your trading efforts with Alberta, please do not hesitate to ask.

Market Surveys
Market penetration studies are made for a wide variety of Alberta products in key off-shore markets.

Sales Missions
Sponsored to potential export markets.

Incoming Missions
Sponsored for foreign businessmen on buying missions to Alberta.

Trade Fairs
The Department encourages participation in major regional and international food trade fairs.

Producers and Processors
There is a continuous liaison with various Alberta producer and processor groups to develop export markets.

Sourcing
Assistance is provided to overseas buyers in identifying Alberta suppliers. (This directory is one example.)

Counselling
Guidance is given to Alberta companies that are just beginning to export.

Seminars
Briefings are given on market opportunities for Alberta products in target countries.

Federal/Provincial Promotions
The Department cooperates with the federal Department of External Affairs to promote Alberta exports.

Foreign Offices
Alberta has offices in several key cities. For further information, you may contact the Canadian embassy or consulate nearest you.

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Los Angeles
Alberta Agent General Office
Suite 3535, 333 South Grande Avenue
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New York
Alberta Agent General Office
27th Floor, General Motors Building
767 - Fifth Avenue
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FAX: 212-759-3682

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Alberta Agent General Office
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MARKET DEVELOPMENT DIVISION

Executive Director

Senior International Trade Director
(Pacific Asia)

International Trade Director
(Europe, Middle East, Africa)

Senior Trade Director
(North America)

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E. CONFECTIONERY
F. FLOUR AND CEREALS
G.. FROZEN SPECIALTY FOODS
H. HONEY (Packaged/Bulk/Other Honey Products)
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ASSOCIATIONS

BEES

ALBERTA BEEKEEPERS ASSOCIATION
#24, 7215 - 147 Avenue
Edmonton, Alberta, Canada T5C 2T1
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CANOLA

ALBERTA CANOLA GROWERS ASSOCIATION
14815 - 119 Avenue
Edmonton, Alberta, Canada T5K 2N9
TELEPHONE: 403/454-0844

CATTLE

Beef Breeds

ALBERTA CANADA ALL BREEDS ASSOCIATION
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ALBERTA JERSEY ASSOCIATION
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FEED

CANADIAN FEED INDUSTRY ASSOCIATION
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CONTACT: Dr. Wayne Anderson

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ALBERTA CULINARY ARTS FOUNDATION
800 Royal Trust Tower, Edmonton Centre
Edmonton, Alberta, Canada T5J 2Z2
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FAX: 403/424-9651
CONTACT: Maurice O'Flynn

ALBERTA FOOD PROCESSORS ASSOCIATION
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ALBERTA RESTAURANT AND FOOD SERVICE ASSOCIATION
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Edmonton, Alberta, Canada T5K 1C7
TELEPHONE: 403/426-6263
CONTACT: Alan McRoberts
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Rm. 205, 1725 - 10 Avenue S.W.
Calgary, Alberta, Canada T3C 0K1
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CONTACT: Sherri Verdec

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ALBERTA GOAT BREEDERS ASSOCIATION
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CONTACT: Pat Clay

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TELEPHONE: 403/237-5230
CONTACT: Gail Harvey

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CONTACT: Tracey Sheppard

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CANADIAN MEAT COUNCIL
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Calgary, Alberta, Canada T2P 1M7
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ALBERTA SHEEP BREEDERS ASSOCIATION
2504 Toronto Crescent N.W.
Calgary, Alberta, Canada T2L 2B8
TELEPHONE: 403/282-6736
CONTACT: Mrs. Norma Dunn

SWINE

ALBERTA SWINE BREEDERS ASSOCIATION
General Delivery Rosalind, Alberta, Canada T0B 3Y0
TELEPHONE: 403/375-3779
CONTACT: Mr. Leon Boulter

WILD RICE

NORTHERN ALBERTA WILD RICE ASSOCIATION
Box 2007
Lac La Biche, Alberta, Canada T0A 2C0
TELEPHONE: 403/623-5219

BANKS

The following Canadian banks have international divisions in Alberta, and all have overseas offices and/or correspondents in many countries:

BANK OF MONTREAL
International Service Center (Alberta)
8th Floor, First Canadian Centre
350 - 7 Avenue S.W.
Calgary, Alberta, Canada T2P 3N9
TELEPHONE: 403/234-3777
TELEX: 038 26826

THE BANK OF NOVA SCOTIA
#3860, 700 - 2 Street S.W.
Calgary, Alberta, Canada T2P 2N7
TELEPHONE: 403/237-0300
TELEX: 038 22623

CANADIAN IMPERIAL BANK OF COMMERCE
7th Floor, 9990 Jasper Avenue
Edmonton, Alberta, Canada T5J 2K3
TELEPHONE: 403/420-1640
TELEX: 037 2275
ALSO
309 - 8 Avenue S.W.
Calgary, Alberta, Canada T2P 1C6
TELEPHONE: 403/267-8960
TELEX: 038 21676

HONG KONG BANK OF CANADA
10561 Jasper Avenue
Edmonton, Alberta, Canada T5J 1Z4
TELEPHONE: 403/423-3563

LLOYDS BANK OF CANADA
10250 - 101 Street
Edmonton, Alberta, Canada T5J 3P4
TELEPHONE: 430/428-1144

NATIONAL BANK OF CANADA
11239 Jasper Avenue
Edmonton, Alberta, Canada T5K 0L5
TELEPHONE: 403/482-1531
ALSO
Export Finance Centre
600 de la Gauchetiere W, 5th Floor
Montreal, Quebec, Canada H3B 4L3
TELEPHONE: 514/394-6161

THE ROYAL BANK OF CANADA
Alberta International Centre
Royal Bank Building
335 - 8 Avenue S.W.
P. O. Box 2534
Calgary, Alberta, Canada T2P 2N5
TELEPHONE: 403/268-3600
TELEX: 038 25535

TORONTO DOMINION BANK
International Centre, Calgary
900 Home Oil Tower
Toronto Dominion Square
Calgary, Alberta, Canada T2P 2Z2
TELEPHONE: 403/234-7130, Ext. 11

PRODUCER MARKETING BOARDS & COMMISSIONS OPERATING IN ALBERTA

COMMODITY	NAME OF ORGANIZATION	ADDRESS	PHONE	CONTACT PERSON
Cattle	Alberta Cattle Commission	Stockman's Centre #241, 2116 - 27 Ave. N.E. Calgary, Alberta T2E 7A6	291-4800	D. Laycraft Manager
Chicken	Alberta Chicken Producers' Marketing Board	11826 - 100 Avenue Edmonton, Alberta T5K 0K3	488-2125	Jack Dueck Secretary-Manager
Eggs	Alberta Egg and Fowl Marketing Board	#15, 1915 - 32 Ave. N.E. Calgary, Alberta T2E 7C8	250-1197	Warren Chorney General Manager
Hatching Eggs	Alberta Hatching Egg Marketing Board	14815 - 119 Avenue Edmonton, Alberta T5L 2N9	451-5837	W. J. Landreth Secretary-Manager
Pork	Alberta Pork Producers' Marketing Board	10319 Princess Elizabeth Avenue Edmonton, Alberta T5G 0Y5	474-8288	Ed Schultz General Manager
Potatoes	Alberta Potato Commission	Stockman's Centre #244, 2116 - 27 Ave. N.E. Calgary, Alberta T2E 7A6	291-2430 231-2432	Jan Brown Secretary-Manager
Sheep/ Wool	Alberta Sheep and Wool Commission	Stockman's Centre #231, 2116 - 27 Ave. N.E. Calgary, Alberta T2E 7A6	291-2542	Will Verboven Secretary Manager
Sugar Beets	Alberta Sugar Beet Growers' Marketing Board	3514 - 6th Avenue North Lethbridge, Alberta T1H 5C3	327-3242	Rita McEwen Secretary-Manager
Turkeys	Alberta Turkey Growers' Marketing Board	#202, 8711 - 50 Street Edmonton, Alberta T6B 1E7	465-5755	N.A. Don Potter Secretary-Manager
Fresh Vegetables	Alberta Fresh Vegetable Marketing Board	220F - 12 St. A North Lethbridge, Alberta T1H 2J1	327-0447	Sharon Chmielewski Secretary-Manager
Processed Vegetables	Alberta Vegetable Growers' Marketing Board	Box 2273 Taber, Alberta T0K 2G0	223-4242 223-8435	A. Anderson Secretary

CHAMBERS OF COMMERCE

Chambers of Commerce located in the main population centres of Alberta will be pleased to provide information relative to supply procurement, plant location, investment opportunities, etc. Please direct enquiries to the following:

ALBERTA CHAMBER OF COMMERCE
#800, 10179 - 105 Street
Edmonton, Alberta, Canada T5J 1E2
TELEPHONE: 425-4180

CALGARY CHAMBER OF COMMERCE
3rd Floor, 517 Centre Street S.
Calgary, Alberta, Canada T2G 2C4
TELEPHONE: 403/263-7435

CAMROSE CHAMBER OF COMMERCE
6215 - 48 Avenue
Camrose, Alberta, Canada T4V 0K4
TELEPHONE: 403/672- 4217

DRUMHELLER & DIST. CHAMBER OF COMMERCE
Box 203
Drumheller, Alberta, Canada T0J 0Y0
TELEPHONE: 403/823-2171

EDMONTON CHAMBER OF COMMERCE
600, 10123 - 99 Street
Edmonton, Alberta, Canada T5J 3G9
TELEPHONE: 403/426-4620

FT. McMURRAY CHAMBER OF COMMERCE
400 Sakitawaw Trail
Ft. McMurray, Alberta, Canada T9H 4Z3
TELEPHONE: 403/743-3100

GRANDE PRAIRIE CHAMBER OF COMMERCE
1011 - 103 Avenue
Grande Prairie, Alberta, Canada T8V 1B9
TELEPHONE: 403/532-5340

LEDUC & DISTRICT CHAMBER OF COMMERCE
Box 1189
Leduc, Alberta, Canada T9E 2Y7
TELEPHONE: 403/327-1586

LETHBRIDGE CHAMBER OF COMMERCE
200, 529 - 6 Street S.
Lethbridge, Alberta, Canada T1J 2E1
TELEPHONE: 403/327-1586

LLOYDMINSTER CHAMBER OF COMMERCE
4907 - 50 Avenue
Lloydminister, Alberta, Canada S9V 0N7
TELEPHONE: 403/825-4390

MEDICINE HAT CHAMBER OF COMMERCE
P. O. Box 670
Medicine Hat, Alberta, Canada T1A 7G6
TELEPHONE: 403/526-2327/527-5214

RED DEER CHAMBER OF COMMERCE
3017 Gaetz Avenue
Red Deer, Alberta, Canada T4N 5Y6
TELEPHONE: 403/347-4491

ST. ALBERT & DISTRICT CHAMBER OF COMMERCE
#204, 14 Perron St.
St. Albert, Alberta, Canada T8N 1E4
TELEPHONE: 403/458-2833

WETASKIWIN CHAMBER OF COMMERCE & AGRICULTURE
P. O. Box 6327
Wetaskiwin, Alberta, Canada T9A 2G1
TELEPHONE: 403/352-5005

CONSOLIDATORS/TRADING HOUSES

CANADA WEST TRADING CORPORATION
17010 - 103 Avenue
Edmonton, Alberta, Canada T5S 1K7
TELEPHONE: 403/483-5531
TELEX: 037 41376
PRODUCT: All grocery, meat and food products
CONTACT: Mr. Don Daintrey

CANADIAN SOURCE IMPORTS AND EXPORTS INCORPORATED
#1, 9832 - 47 Avenue
Edmonton, Alberta, Canada T6E 5P3
PHONE 403/437-3942
TELEX: 037-2966
FAX: 403/437-4397
CONTACT: Tina Zukiwski or Richard Zukiwski

SUMMIT MEAT BROKERS LTD.
365 Stafford Drive North
Lethbridge, Alberta, Canada T1H 2A7
TELEPHONE: 403/320-2100
TELEX: 03 849289
PRODUCT: Meat products
CONTACT: Mr. Michael Tisdale

ALBERTA AGRICULTURAL CONSULTANTS

A.B.L. ENGINEERING LTD.
505 - 2nd Street S.W.
Calgary, Alberta, Canada T2P 2P5
TELEPHONE: 403/290-4714
TELEX: 038 21643
SERVICES/SPECIALIZATION: Grain handling, facility consulting and Engineering

ACRES CONSULTING SERVICES LIMITED
5th Floor, 10201 Southport Road S.W.
Calgary, Alberta, Canada T2W 4X9
TELEPHONE: 403/253-9161
TELEX: 038 25582
SERVICES/SPECIALIZATION: Civil, geotechnical, hydraulic, irrigation, mechanical and electrical engineering, agronomy, soil survey, land capability analyses, economics, climatology, project management, transportation studies, design of harbour works and airports

A.D. WILLIAMS ENGINEERING LTD.
#106, 4999 - 98 Avenue
Edmonton, Alberta, Canada T6B 2X3
TELEPHONE: 403/468-2512
SERVICES/SPECIALIZATION: Cost and feasibility studies for different processes

ANGUS BUTLER ENGINEERING LTD.
9920 - 45 Avenue
Edmonton, Alberta, Canada T6E 5J1
TELEPHONE: 403/438-2856
TELEX: 037 2097
SERVICES/SPECIALIZATION: Food processing, plant design and construction, including milk, bakery, meat and poultry processing, frozen food warehousing and refrigeration

ARCHON INTERNATIONAL MARKETING SYSTEMS
Suite 101, 4220 Springwood Court
4220 - 98 Street
Edmonton, Alberta, Canada T6E 5A2
TELEPHONE: 403/450-1807
SERVICES/SPECIALIZATION: Opportunity analysis, joint venture and export planning, product and marketing planning market research and entry strategies, and agriculture and aquaculture business consulting

BEAK ENGINEERING LIMITED
2633 - 37 Avenue N.E.
Calgary, Alberta, Canada T1Y 5V7
TELEPHONE: 403/291-5080
TELEX: 038 26597
SERVICES/SPECIALIZATION: Environmental impact assessment, aquatic services, (freshwater and marina), wildlife and terrain sciences, reclamation and land use, socio economic and engineering services related to air and water quality

B.W. BROOKER ENGINEERING ASSOCIATES LTD.
11738 Kingsway Avenue
Edmonton, Alberta, Canada T5G 0X5
TELEPHONE: 403/453-3675
SERVICES/SPECIALIZATION: Consulting Engineering Services

THE CAMBRIAN ENGINEERING GROUP LIMITED
#202, 6420 - 6A Street S.E.
Calgary, Alberta, Canada T2H 2B7
TELEPHONE: 403/252-6661
TELEX: 038 25644
SERVICES/SPECIALIZATION: Food processing and refining, grain handling and storage

CAN-AG ENTERPRISES LTD.
9120 - 37 Avenue
Edmonton, Alberta, Canada T6E 5L4
TELEPHONE: 403/463-7875
TELEX: 037 43228
SERVICES/SPECIALIZATION: Soil surveys, ecological land classification, land soil research tailored to meet specific needs of agriculture, forestry, land reclamation and environment. Extensive experience in tropical applications of the above, gained on rural development projects

DELOITTE, HASKINS & SELLS ASSOCIATES
18th Floor, Toronto Dominion Tower
Edmonton Center
Edmonton, Alberta, Canada T5J 3P9
TELEPHONE: 403/421-3755
TELEX: 037 3032
SERVICES/SPECIALIZATION: Rural appraisal and land use, farm management and finance, agra-industry management, international development, market research

W.J. FRANCL CONSULTING LTD.
201, 11710 Kingsway Avenue
Edmonton, Alberta, Canada T5G 0X5
TELEPHONE: 403/472-5196
SERVICES/SPECIALIZATION: Meat processing, bakeries, bottling plants, feed plants, dairy plants solid waste management and incineration, water resource, management and water supply

HARDY BBT LTD.
4810 - 93 Street
P. O. Box 746
Edmonton, Alberta, Canada T5J 2L4
TELEPHONE: 403/436-2152
TELEX: 037 3750
SERVICES/SPECIALIZATION: Plant biology, agrology, pedology, arctic research, environmental assessments, land reclamation, contaminant detection and mitigation, hydrogeology, hydrology, construction related consulting, inspection and testing, chemical analysis (soil, water and plant tissue)

J.D. HENDERSON ENGINEERING LTD.
12515 - 39 Avenue
Edmonton, Alberta, Canada T6J 0N1
TELEPHONE: 403/436-2111
SERVICES/SPECIALIZATION: Engineering design, refrigeration related to food processing and storage

KENAGRA MANAGEMENT SERVICES LTD.
#111, 8702 - 48 Avenue
Edmonton, Alberta, Canada T6E 5L1
TELEPHONE: 403/468-4440
TELEX: 037 43272
SERVICES/SPECIALIZATION: Marketing, handling and transportation of grains, technology transfer in grains and oilseeds and government policy on transportation

KOMEX CONSULTANTS LTD.
#300, 1615 - 10 Avenue S.W.
Calgary, Alberta, Canada T3C 0J7
TELEPHONE: 403/244-6412
TELEX: 03 821172
SERVICES/SPECIALIZATION: Water resources evaluation, water supply, water quality assessment, irrigation, drainage, soil mechanics, foundation engineering, earthwork engineering

LAKESIDE RESEARCH
A Division of Lakeside Feeders Ltd.
P. O. Box 800
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-3326
TELEX: 03 848180
SERVICES/SPECIALIZATION: Feedlot management, meat packing, beef, hog and broiler chicken production, irrigation, livestock feed production and testing, soil testing and land reclamation

MARV ANDERSON & ASSOCIATES LTD.
326 Vista Manor
Sherwood Park, Alberta, Canada T8A 4J7
TELEPHONE: 403/464-4020
SERVICES/SPECIALIZATION: Natural resource management, agriculture economic development and policy analysis. Expertise in water resource economics, agricultural development, community and regional development and farm management. Specialization in economic and financial feasibility studies.

McKINNON, ALLEN AND ASSOCIATES (WESTERN) LTD.
1115 - 46 Avenue S.E.
Calgary, Alberta, Canada T2G 2A5
TELEPHONE: 403/243-4345
SERVICES/SPECIALIZATION: Land use: range management practices and agricultural capability assessment. Economics & marketing: financial feasibility analyses of grain and livestock farms, ranches and agri-business. Production: beef and dairy cattle husbandry and feeding. Rural development: strategic planning for agricultural extension education systems, short courses and seminars

MONENCO CONSULTANTS LIMITED
400 Monenco Place
801 - 6 Avenue S.W.
Calgary, Alberta, Canada T2P 3W3
TELEPHONE: 403/298-4125
TELEX: 038 22636
SERVICES/SPECIALIZATION: Feasibility studies, design and project implementation for soil projects, reclamation and irrigation, land suitability classification for agriculture and forestry

NORENCO ASSOCIATED LIMITED
508, 10240 - 124 Street
Edmonton, Alberta, Canada T5N 3W6
TELEPHONE: 403/482-5759
SERVICES/SPECIALIZATION: Groundwater development, water supply and irrigation, water and waste water treatment

NORWEST LABS INC.
9938 - 67 Avenue
Edmonton, Alberta, Canada T6E 5B8
TELEPHONE: 403/438-5522
SERVICES/SPECIALIZATION: Consulting research and analytical services in agronomy, soils, feeds, seeds and foods. Establishing, staffing and equipping agricultural labs

PEDOCAN LAND EVALUATION LTD.
4211 - 95 Street
Edmonton, Alberta, Canada T6E 5R6
TELEPHONE: 403/462-5123
SERVICES/SPECIALIZATION: Soil surveys, land capability classification, irrigation and drainage planning, air photo interpretation, land reclamation

REID, CROWTHER & PARTNERS LIMITED
7410 Blackfoot Trail S.E.
P. O. Box 5600, Station "A"
Calgary, Alberta, Canada T2H 1X9
TELEPHONE: 403/253-3301
TELEX: 038 22780
SERVICES/SPECIALIZATION: Civil Structural, mechanical, electrical, water and waste water engineering; environmental impact studies and transportation

RESOURCE MANAGEMENT CONSULTANTS (ALBERTA) LTD.
10443 - 85 Avenue
Edmonton, Alberta, Canada T6E 2K2
TELEPHONE: 403/432-0284
SERVICES/SPECIALIZATION: Agricultural marketing and economics, feasibility studies, agribusiness and consulting, resource development planning

THE SNC GROUP
10130 - 103 Street
Edmonton, Alberta, Canada T5J 3N9
TELEPHONE: 403/422-6288
TELEX: 037 3428
SERVICES/SPECIALIZATION: Worldwide engineering and project management experience in irrigation, drainage, water resources and regional development projects

AGRITEAM CANADA
Suite 500, 10201 Southport Road, S.W.
Calgary, Alberta T2W 4X9
TELEPHONE: 403/253-9161
TELEX: 03-825582
SERVICES: Consulting for all agricultural projects

HEFFERING RESEARCH GROUP
#630, 999 - 8 Street S.W.
Calgary, Alberta T2R 1J5
TELEPHONE: 403/228-9100
SERVICES: Marketing Research

STANLEY ASSOCIATES ENGINEERING, LTD.
Mayfield Business Centre
10512 - 169 Street
Edmonton, Alberta, Canada T5P 3X6
TELEPHONE: 403/483-4777
TELEX: 037 41432
SERVICES/SPECIALIZATION: Agricultural and rural development projects, agronomy, water related projects (irrigation)

W.L. WARDROP & ASSOCIATES LTD.
Mayfield Square 1
202, 10468 Mayfield Road
Edmonton, Alberta, Canada T5P 4P4
TELEPHONE: 403/483-0461
TELEX: 037 3966
SERVICES/SPECIALIZATION: Municipal (water supply, sewage treatment, roads, etc.) industrial (structural, mechanical, electrical), process and energy conservation

WESTRA AND ASSOCIATES INC.
7807 - 121 Avenue
Edmonton, Alberta, Canada T5B 4T3
TELEPHONE: 403/471-2553
SERVICES/SPECIALIZATION: consultants in animal nutrition, and management, forage, water and feeds, research, trouble-shooting and computer software

WILSON INT. TRADE CONSULTANTS INC.
9709 - 42 Avenue
Edmonton, Alberta, Canada T6E 5P8
TELEPHONE: 403/462-1238
TELEX: 037 3812
SERVICES/SPECIALIZATION: Consultants on agricultural expertise available from Alberta

JIM LORE AND ASSOCIATES
Suite 238, 6715 - 8 Street N.E.
Calgary, Alberta T2E 7H7
TELEPHONE: 403/275-8937
SERVICES: Land use, farm management, damage claims, environmental impact

DAIRY PRODUCTS

Alberta has a thriving dairy industry with growing potential for exports. Over the years, Alberta powdered and evaporated milk has met ready acceptance in world markets where high quality is a prime consideration.

CHEESE

ALBERTA CHEESE COMPANY LTD.
2534 - 85 Avenue S.E.
Calgary, Alberta, Canada T2C 0L2
TELEPHONE: 403/279-4353
PRODUCT: Mozzarella, Caciocavallo, Burrini, Provolone, Ricotta, Treece, Provoletta, Caciocavallo bocce
BRAND: Franco's
CONTACT: Mr. Frank Talarico

ARMSTRONG FOODS LIMITED
P.O. Box 40
Bashaw, Alberta, Canada T0B 0H0
TELEPHONE: 403/372-3047
TELEX: 03 83151
PRODUCT: Cheese Slices, Processed Cheese Slices
BRAND: Armstrong
CONTACT: Mr. Matthew Kornfeld

CENTRAL ALBERTA DAIRY POOL
4915 - 54 Street, Bag #550
Red Deer, Alberta, Canada T4N 5G4
TELEPHONE: 403/346-2074
TELEX: 038 3121
PRODUCT: Cheddar, Colby, Brick, Farmer's, Mozzarella, Monterey, Camosun, Marble, Caraway, Feta, Swiss, Gouda, Edam, Butter, Havarti, Muenster Cheese
BRAND: Faith Farms, Glenwood, Alpha, Armstrong, Legend
CONTACT: Mr. Paul Corney

LUCERNE FOODS LTD.
17010 - 103 Avenue
Edmonton, Alberta, Canada T5S 1K7
TELEPHONE: 403/483-4159
TELEX: 037 41376
PRODUCT: Cheese
BRAND: Canadian Pride
CONTACT: Mr. Thor Andreassen
Mr. Jim Sinclair

NEAPOLIS DAIRY PRODUCTS LTD.
R.R. #2
Didsbury, Alberta, Canada T0M 0W0
TELEPHONE: 403/335-4485
TELEX: 038 3121
PRODUCT: Camembert, Brie, Quark, Limberger
BRAND: Rocky Mountain
CONTACT: Mr. Horst Engel

NORTHERN ALBERTA DAIRY POOL LTD. (NADP)
16110 - 116 Avenue, Box 367
Edmonton, Alberta, Canada T5J 2J8
TELEPHONE: 403/451-3890
TELEX: 037 3629
PRODUCT: Cheddar (regular and processed), Gouda, Colby, Mozzarella, Brick, Caraway, Cheddar Cheese
BRAND: Nu-Maid
CONTACT: Mr. Don Smith
Mr. Lyle Phillips

MILK (DEHYDRATED, EVAPORATED OR POWDERED)

CENTRAL ALBERTA DAIRY POOL
4915 - 54 Street, Bag #550
Red Deer, Alberta, Canada T4N 5G4
TELEPHONE: 403/346-2074
TELEX: 038 3121
PRODUCT: Evaporated milk, instant and regular skim milk powder
BRAND: Alpha
CONTACT: Mr. Alvin Johnstone
Mr. John Neale

NORTHERN ALBERTA DAIRY POOL LTD. (NADP)
16110 - 116 Avenue
P.O. Box 367
Edmonton, Alberta, Canada T5J 2J8
TELEPHONE: 403/451-3890
PRODUCT: Non-instant powdered skim milk, buttermilk powder
BRAND: Nu-Maid
CONTACT: Mr. Don Smith
Mr. Lyle Phillips

ANIMAL AND POULTRY FEED

Alberta's extensive livestock production and feedlot industry has generated a comprehensive feed manufacturing and processing capability. The following is a list of major suppliers:

ALFALFA (DEHY)

CANADIAN SOURCE (ROCKY MTN PROCESSING)
#1, 9832 - 47 Avenue
Edmonton, Alberta, Canada T6E 5P3
TELEPHONE: 403/437-3942
FAX: 403/437-4397
PRODUCT: Alfalfa Cubes and Meal
CONTACT: Nick Zukiwski

NEPCAN AGRICULTURE COMMODITY STORAGE LTD.
#230, 4144A - 97 Street
Edmonton, Alberta, Canada T6E 5Y6
TELEPHONE: 403/463-6352
TELEX: 037-3765
PRODUCT: Dehy or sun-cured alfalfa pellets and meal
CONTACT: Mr. Henry Dueck

TIROL INTERNATIONAL MKT.
Box 25
Tilley, Alberta, Canada T0J 3K0
TELEPHONE: 403/377-2227
TELEX: 038-48143
PRODUCT: Bulk or bagged alfalfa cubes
CONTACT: Mr. Alex Chrumka

PREMIER GRAIN CO. LTD.
1320 - 41 St. N.
Lethbridge, Alberta, Canada T1H 5V3
TELEPHONE: 403/329-4450
PRODUCT: All alfalfa products
CONTACT: Albert van Genderen

WESTCAN ALFALFA INC.
440 McDonald Street
Regina, Saskatchewan, Canada S4N 6E1
TELEPHONE: 306/924-0272
FAX: 306/775-2164
PRODUCT: All alfalfa products
CONTACT: Ces Werner
Export Representative for:
Alberta Dehydrating Co. Ltd.
Alfalfa Mills Ltd.
Falher Alfalfa Ltd.
Rainbow Alfalfa Farms Ltd.
Wanham Mills Ltd.

CANOLA MEAL

ALBERTA FOOD PRODUCTS LTD.
P.O. Box 3506
Fort Saskatchewan, Alberta, Canada T8L 2T4
TELEPHONE: 403/998-1223
TELEX: 037 42661
PRODUCT: Bulk and pelleted canola meal, screenings
CONTACT: Mr. Woody Galloway

CANBRA FOODS LTD.
P.O. Box 99
Lethbridge, Alberta, Canada T1J 3Y4
TELEPHONE: 403/327-5781
TELEX: 038 49145
PRODUCT: Canola meal, oil, screenings
CONTACT: Mr. Howard Goodby

ALBERTA TERMINALS CANOLA CRUSHERS LTD.
Bag 2930
Sexsmith, Alberta, Canada T0H 3C0
TELEPHONE: 403/451-3920
TELEX: 037 42887
FAX: 403/452-3553
PRODUCT: Canola meal, screenings, oil
CONTACT: Mr. Dwayne Couldwell

UNITED OILSEED PRODUCTS LTD.
P.O. Box 1620
Lloydminster, Alberta, Canada S9V 1K5
TELEPHONE: 403/875-5554
TELEX: 037 49548
PRODUCT: Bulk and pelleted meal, screenings
CONTACT: Mr. Keith Fujiwara

PET FOODS (DRY AND EXTRUDED)

BURN'S MEATS LIMITED
Vigor Feeds Division
Box 6507, Station "C"
Edmonton, Alberta, Canada T5B 4L8
TELEPHONE: 403/471-2352
PRODUCT: Dog feed
BRAND: Lassie (Dog Feed)
CONTACT: Mr. Gary McDougall

CANADA PACKERS LTD.
(Shur Gain Division)
P.O. Box 39
Edmonton, Alberta, Canada T5J 2H3
TELEPHONE: 403/471-4111
TELEX: 037 2858
PRODUCT: Complete line of animal feeds including supplements and minerals
BRAND: Shur Gain
CONTACT: Mr. George Walker

NORTHLAND FEED AND FARM SUPPLIES LTD.
12805 - 97 Street
Grande Prairie, Alberta, Canada T8V 6K1
TELEPHONE: 403/532-3151
PRODUCT: Dog supplements and/or complete feeds
BRAND: Nor-Lan
CONTACT: Mr. Lionel Jones

UNIFEED WESTERN PET FOODS
5128 - 54 Street
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/227-3777
TELEX: 038 3219
PRODUCT: Complete extruded dry dog food, cat food, floating fish food
BRAND: Western
CONTACT: Mr. Harold Leason

PRIMARY MILLS

BURN'S MEATS LIMITED
Vigor Feeds Division
Box 6507, Station "C"
Edmonton, Alberta, Canada T5B 4L8
TELEPHONE: 403/471-2352
PRODUCT: Livestock and poultry feed
BRAND: Vigor
CONTACT: Mr. Gary McDougall

CANADA PACKERS LTD.
(Shur Gain Division)
P.O. Box 39
Edmonton, Alberta, Canada T5J 2H3
TELEPHONE: 403/471-4111
TELEX: 037 2858
PRODUCT: Complete line of poultry feed including supplements and minerals
BRAND: Shur Gain
CONTACT: Mr. George Walker

CARGILL NUTRENA FEEDS
Box 1150
Camrose, Alberta, Canada T4V 1X2
TELEPHONE: 403/672-9191
PRODUCT: Livestock feed
BRAND: Nutrena Feeds
CONTACT: Mr. J.P. Parenty

CO-OP FEEDS LTD.
Box 2599
Calgary, Alberta, Canada T2P 2P4
TELEPHONE: 403/272-4261
PRODUCT: Livestock and poultry feed
BRAND: Co-op
CONTACT: Mr. Murray Carlson

ELLISON MILLING COMPANY
Division of Parrish & Heimbecker Ltd.
Box 400
Lethbridge, Alberta, Canada T1J 3Z1
TELEPHONE: 403/328-6622
TELEX: 038 49232
PRODUCT: Complete line of formulated poultry and livestock feeds
CONTACT: Mr. Don Hale

HY-POINT FEEDS LTD.
P.O. Box 518
Medicine Hat, Alberta, Canada T1A 7G5
TELEPHONE: 403/527-7121
PRODUCT: Grains, manufactured feeds, pre- mixes, and by-products
CONTACT: Mr. Henry Klaas

LOVE FEEDS LTD.
3672 - 60th Avenue S.E.
Calgary, Alberta, Canada T2C 2C7
TELEPHONE: 403/279-2410
TELEX: 038 25829
PRODUCT: Beef, dairy, hog (pellets, meal, rolled rations)
BRAND: Love Feeds Ltd.
CONTACT: Mr. Mike Love

MASTER FEEDS
1505 - 17 Avenue S.E.
Calgary, Alberta, Canada T2G 1J9
TELEPHONE: 403/265-6640
PRODUCT: Livestock and poultry feed
BRAND: Master Feeds
CONTACT: Mr. Bruce Harris

NORTHLAND FEED AND FARM SUPPLIES LTD.
12805 - 97 Street
Grande Prairie, Alberta, Canada T8V 6K1
TELEPHONE: 403/532-3151
PRODUCT: Livestock turkey, poultry, hog, horse, supplements and/or complete feeds; also handle steam rolled grains
BRAND: Nor-Lan
CONTACT: Mr. Lionel Jones

SOUTHERN FEEDS LTD.
235 - 36 Street N.
Lethbridge, Alberta, Canada T1H 5R8
TELEPHONE: 403/329-0787
PRODUCT: Custom feed mill, steam rolling, pelleting, complete feed service
CONTACT: Mr. Bob Dornan

UNIFEED WESTERN PET FOODS
5128 - 54 Street
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/227-3777
TELEX: 038 3219
PRODUCT: Extruded dry dog food, floating fish food and pre-wean hog rations, cat food
BRAND: Western
CONTACT: Mr. Harold Leason

UNITED FEEDS LIMITED
P.O. Box 1214, Station M
Calgary, Alberta, Canada T2P 2M7
TELEPHONE: 403/250-9811
PRODUCT: Livestock feeds, poultry, pet
BRAND: Unifeed
CONTACT: Mr. Peter Antoniuk

XL FEEDS LTD.
Box 270
Bassano, Alberta, Canada T0J 0B0
TELEPHONE: 403/641-3500
PRODUCT: Custom feed mill, steam rolling, grinding, pelleting, complete feed service
CONTACT: Mr. Ron Rutschke

SPECIALTY FEED PRODUCTS

ALBERTA SUGAR COMPANY
Box 1209
Taber, Alberta, Canada T0K 2G0
TELEPHONE: 403/223-3535
TELEX: 038 49147
PRODUCT: Beet molasses, dried molasses beet pulp
BRAND: Western Feed Molasses, Western Dried Beet Pulp
CONTACT: Mr. Arnold Siemens

CANADIAN NURS-ETTE DISTRIBUTORS LTD.
Box 1596
Camrose, Alberta, Canada T4V 1X6
TELEPHONE: 403/672-4757
PRODUCT: Manufacture of milk replacers for baby animals
BRAND: Nurs-ette
CONTACT: Mr. Ken Nyback

DACO LABORATORIES LIMITED
1710 - 36 Street N.
Lethbridge, Alberta, Canada T1H 5H9
TELEPHONE: 403/329-1324
PRODUCT: Custom premix for all types of livestock and mineral feeders
BRAND: Daco
CONTACT: Mr. Larry Smid

PARK CITY PRODUCTS LTD.
Bay 6, 2020 Centre Avenue N.E.
Calgary, Alberta, Canada T2E 0B1
TELEPHONE: 403/235-2350
PRODUCT: Feed supplements, milk replacers, mineral products, vitamin and mineral premixes
BRAND: Super Treat
CONTACT: Mr. Ron Robinson

GRAINS AND OILSEEDS

Over 22 million acres are seeded to principal crops and forages annually in Alberta. The main crops are wheat, barley, oats, hay, canola, flaxseed, mixed grains and rye.

Pulse crops, mustard and sunflower are grown, as well as a number of other specialty crops.
Superior malting barley is grown in several areas of the province and a major plant for the production of malt is located in Calgary.

Flour is produced in several locations and a wide variety of quality milled feed products are available from processors serving Alberta's significant livestock industry.
Canola production was originally introduced to Alberta in 1955. Today there are over 25,000 canola growers throughout the province providing raw material for Alberta production of vegetable oil and animal feed.

GRAINS (WHEAT, OATS AND BARLEY)

Canadian Wheat Board Offices

HEAD OFFICE
423 Main Street
Winnipeg, Manitoba, Canada R3C 2P5
TELEPHONE: 204/983-3416
TELEX: 07 57801

OTHER OFFICES:
312 Board of Trade Building
300 St. Sacrement Street
Montreal, Quebec, Canada H2Y 1X4
TELEPHONE: 514/849-6261
TELEX: 05 25281

650 - 355 Burrard Street
Vancouver, B. C., Canada V6C 2G8
TELEPHONE: 604/666-3558

Kowa No. 3 Building
11-45 Akasaka, 1-Chome, Minato-ku
Tokyo 107, Japan
TELEPHONE: 011-81-3-583-4291
FAX: 011-81-3-03587

Canadian Wheat Board Western Agents:

AGRO COMPANY OF CANADA LTD.
1123 - 355 Burrard St.
Vancouver, B.C., Canada V6C 2G8
TELEPHONE: 604/682-2261
TELEX: 045 3452

ALBERTA TERMINALS LTD.
12705 St. Albert Trail
Edmonton, Alberta, Canada
TELEPHONE: 403/451-3920

ALBERTA WHEAT POOL
505 - 2nd Street S.W.
Calgary, Alberta, Canada
TELEPHONE: 403/290-4910
TELEX: 038 21643

CARGILL GRAIN COMPANY LTD.
1620 - 1066 W. Hastings St.
Vancouver, B.C., Canada V6E 3X1
TELEPHONE: 604/683-6531

CONTINENTAL GRAIN CO. (CANADA) LTD.
1750 - 409 Granville St.
Vancouver, B.C., Canada V6C 1E8
TELEPHONE: 604/684-7292
TELEX: 045 1129

JAMES RICHARDSON & SONS LTD.
520, 1066 W. Hastings St.
Vancouver, B.C., Canada V6C 2M4
TELEPHONE: 604/681-8101
TELEX: 045 1450

LOUIS DREYFUS CANADA LTD.
1029 - 355 Burrard St.
Vancouver, B.C., Canada V6C 2G8
TELEPHONE: 604/683-3351
TELEX: 045 08894

NISSHO IWAI CORP.
2624, 1055 Dunsmuir St.
P.O. 49293, Bentall Postal St.
Vancouver, B.C., Canada V7X 1L3
TELEPHONE: 604/684-8351
CONTACT: Mr. Y. Murakami

NORTHERN SALES COMPANY LTD.
1726 - 355 Burrard Street
Vancouver, B.C., Canada V6J 3G7
TELEPHONE: 604/683-3351
TELEX: 045 08817

PACIFIC ELEVATORS LTD.
400 - 1111 W. Hastings Ltd.
Vancouver, B.C., Canada V6E 2J5
TELEPHONE: 604/684-5161
TELEX: 045 5149

PARRISH HEIMBECKER LTD.
508 - 355 Burrard St.
Vancouver, B.C., Canada V6C 2G9
TELEPHONE: 604/684-3261
TELEX: 045 08816

UNITED GRAIN GROWERS LTD.
1732 - 355 Burrard St.
Vancouver, B.C., Canada V6J 3G7
TELEPHONE: 604/681-3141
TELEX: 045 1310

XCAN GRAIN LTD.
800 - 360 Main Street
Winnipeg, Manitoba, Canada
TELEPHONE: 204/949-1388
TELEX: 075 7857

Other Licensed Grain Dealers (Grains and Oilseeds):

The following dealers are licensed to handle western grain but are not direct agents of the Canadian Wheat Board. They may deal primarily in non-board grains and/or oilseeds, but can handle wheat, oats and barley. They are bonded and operate a licensed elevator or operate as a broker trading on a recognized grain exchange.

ALBERTA TERMINALS CANOLA CRUSHERS LTD.
Box 2930
Sexsmith, Alberta, Canada T0H 3C0
TELEPHONE: 403/451-3920

ARTIC GRAIN LTD.
212 Alberta Stockyard's Building
2635 Portland Street S.E.
Calgary, Alberta, Canada T2G 4M7
TELEPHONE: 403/279-8588

CANBRA FOODS LTD.
P.O. Box 99
Lethbridge, Alberta, Canada T1J 3Y4
TELEPHONE: 403/327-5781

CEN-ALTA GRAIN LTD.
111 - 8702 - 48 Avenue
Edmonton, Alberta, Canada T6E 5L1
TELEPHONE: 403/468-4442

CHIN RIDGE FARMS & SEEDS LTD.
Taber, Alberta, Canada T0K 2G0
TELEPHONE: 403/223-8634

CHINOOK GRAIN CO. LTD.
19th Street
Didsbury, Alberta, Canada T0M 0W0
TELEPHONE: 403/335-3056

DEMETER AGRO (1977) LTD.
Box 189
Lethbridge, Alberta, Canada T1J 3Y5
TELEPHONE: 403/329-4111

HEGGIE GRAIN LTD. R.K.
35W. 100N
Raymond, Alberta, Canada T0K 2S0
TELEPHONE: 403/752-3909

NEILSEN GRAIN
Box 730
Innisfail, Alberta, Canada T0M 4N0
TELEPHONE: 403/227-2227

PALLISER GRAIN CO. LTD.
2116 - 27 Avenue N.E.
Calgary, Alberta, Canada T2E 7A6
TELEPHONE: 403/277-9631

PREMIERE GRAIN CO. LTD.
1320 - 41 St. N.
Lethbridge, Alberta, Canada T1H 5V3
TELEPHONE: 403/329-4450

RED DEER GRAIN INC.
4049 - 77 Street
Red Deer, Alberta, Canada T4P 2T3
TELEPHONE: 403/346-0885

SANDSTRA BROS. TRANSPORT
101, 6660 - 64 Avenue
Red Deer, Alberta, Canada T4P 1Y3
TELEPHONE: 403/343-6006

UNITED OILSEED PRODUCTS LTD.
P.O. Box 1620
Lloydminster, Alberta, Canada S9V 1K5
TELEPHONE: 403/875-5554

WESTGLEN FARMS LTD.
Box 1480
Barrhead, Alberta, Canada T0G 0E0
TELEPHONE: 403/674-3960

OILSEEDS AND MISCELLANEOUS GRAINS

Grains — Canola, Flaxseed, Rye and Others

The above listed Canadian Wheat Board Agents, and Other Licensed Grain Dealers handle these commodities.

FORAGE SEEDS AND FIELD CROPS

Bird Seed/Canary Seed/Sunflower Seed

AGRI-TRADE (LETHBRIDGE) LTD.
P.O. Box 32
Lethbridge, Alberta, Canada T1J 3Y2
TELEPHONE: 403/329-8901
TELEX: 03 849379
PRODUCT: Safflower, canary seed
CONTACT: Phillip Paskal

ALBERTA SUNFLOWER SEEDS LTD.
P.O. Box 767
Bow Island, Alberta, Canada T0K 0G0
TELEPHONE: 403/545-2560
PRODUCT: Sunflowers for bird seed, safflower
CONTACT: Mr. Tom Droog

CHIN RIDGE FARMS LTD.
P.O. Box 2257
Taber, Alberta, Canada T0K 2G0
TELEPHONE: 403/223-8634
PRODUCT: Safflower, canary seed
CONTACT: Lawrence Barany

CONTINENTAL GRAIN CO. (CANADA) LTD.
3604 - 9 Avenue N.
Lethbridge, Alberta, Canada T1H 5E7
TELEPHONE: 403/328-5959
PRODUCT: Canary seed
CONTACT: Mr. George Arsene

FOUR-WAY SEEDS LTD.
R.R. #2
Camrose, Alberta, Canada T4V 2N1
TELEPHONE: 403/672-7388
PRODUCT: Sunflowers
CONTACT: Mr. Pat McCarthy

PALLISER GRAIN CO. LTD.
102, 2116 - 27 Avenue N.E.
Calgary, Alberta, Canada T2E 7A6
TELEPHONE: 403/291-4450
PRODUCT: Safflower

PREMIERE GRAIN CO. LTD.
1320 - 41 Street North
Lethbridge, Alberta, Canada T1H 5V5
TELEPHONE: 403/329-4450, 329-0188
PRODUCT: Canary seed

WESTGLEN FARMS LTD.
Box 1480
Barrhead, Alberta, Canada T0G 3E0
TELEPHONE: 403/674-3960
PRODUCT: Bird seed
BRAND: Doc's Best
CONTACT: Mr. Doug Horner

Forage Seeds

Over 100 varieties of grass and legume seeds are grown in Alberta. More than 60% of Canadian forage seed exports originate in Alberta, the main ones being fescues, bromegrasses and clovers.

ALBERTA WHEAT POOL, SEED DEPARTMENT
P.O. Box 2700
Calgary, Alberta, Canada T2P 2P5
TELEPHONE: 403/290-4692, 290-4604
TELEX: 038 21643
PRODUCT: Grass and legume seeds, including amenity grasses. Also all major grains and oilseeds
CONTACT: Mr. Bert Kinner

COLUMBIA SEED CO. LTD.
Box 331
Vauxhall, Alberta, Canada T0K 2K0
TELEPHONE: 403/654-2158
TELEX: 03 849189
PRODUCT: Grass and legume seeds; also pulse crop seeds
CONTACT: Mr. Harry Arnott

FOSTER'S SEED AND FEED LTD.
Box 210 Beaverlodge, Alberta, Canada T0H 0C0
TELEPHONE: 403/354-2107
TELEX: 036 7251
PRODUCT: Grass and legume seeds
CONTACT: Mr. Norm Foster

GOLD MEDAL SEEDS LTD.
Box 489
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-3444
PRODUCT: Grass and legume seeds
CONTACT: Mr. Peter Petersen

HANNA'S SEEDS LTD.
Box 849
Lacombe, Alberta, Canada T0C 1S0
TELEPHONE: 403/782-4389
TELEX: 038 3133
PRODUCT: Grass and legume seeds
CONTACT: Mr. Nick Hanna

KENNETH C. LONG SEEDS LTD.
Box 178
Cardston, Alberta, Canada T0K 0K0
TELEPHONE: 403/653-4114
PRODUCT: Grass seeds
CONTACT: Mr. Gordon Jenson

NORTH AMERICAN SEEDS LTD.
Box 480
High Prairie, Alberta, Canada T0G 1E0
TELEPHONE: 403/523-4028
PRODUCT: Grass and legume seeds
CONTACT: Mr. Nick Shybunia

NORTHRUP KING SEEDS LTD.
Box 20
Fort Saskatchewan, Alberta, Canada T8L 3T2
TELEPHONE: 403/992-0222
PRODUCT: Grass and legume seeds; also corn and other grains
CONTACT: Mr. Earl Zeiner

OSECO INC.
#7, 205 Chatelaine Drive
St. Albert, Alberta, Canada T8N 3K3
TELEPHONE: 403/459-6802
PRODUCT: Grass and legume seeds, specializes in multiplication of foreign varieties
CONTACT: Mr. Dennis Himschoot

OTTO PICK AND SONS SEEDS LTD.
8918 - 18 Street
Edmonton, Alberta, Canada T6P 1K6
TELEPHONE: 403/464-0350
TELEX: 037 3772
PRODUCT: Grass and legume seeds
CONTACT: Mr. Karl Fiander

PEACE RIVER SEED CO-OP LTD.
Box 40
Rycroft, Alberta, Canada T0H 3A0
TELEPHONE: 403/765-3737
TELEX: 036 7493
PRODUCT: Grass and legume seeds
CONTACT: Mr. Darrell Watson

PEACE VALLEY SEEDS
Rycroft, Alberta, Canada T0H 3A0
TELEPHONE: 403/765-3069
PRODUCT: Grass and legume seeds
CONTACT: Mr. Ken Steinwand

PRAIRIE SEEDS LTD.
R.R. #1
South Edmonton, Alberta, Canada T6H 4N6
TELEPHONE: 403/955-7345
PRODUCT: Grass and legume seeds
CONTACT: Mr. Dave Ingledew

UNITED GRAIN GROWERS LTD.
SEED DIVISION
7410 - 120 Avenue
P.O. Box 630, Station "C"
Edmonton, Alberta, Canada T5B 4K5
TELEPHONE: 403/479-2051
TELEX: 037 2211
PRODUCT: Clover (legumes), grasses, seed grains
CONTACT: Mr. Henry Chateau

Leafcutter Bees

A number of Alberta growers specialize in alfalfa and leafcutter bee multiplication. The following are several major companies which are involved in exporting leafcutter bees:

GOLD MEDAL SEEDS LTD.
Box 489
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-3444
CONTACT: Mr. Peter Petersen

OYEN BEE RANCHES LTD.
Box 115
Oyen, Alberta, Canada T0J 2J0
TELEPHONE: 403/664-2026
CONTACT: Mr. Doug Jones

PRAIRIE SEEDS LTD.
R.R. #1
Edmonton, Alberta, Canada T6H 4N6
CONTACT: Mr. Dave Ingledew

Malt

CANADA MALTING CO. LTD.
3316 Bonnybrook Road S.E.
Calgary, Alberta, Canada T2P 2J3
TELEPHONE: 403/265-4971
TELEX: 038 24504
PRODUCT: Barley and wheat malt; and animal feed by-products
CONTACT: Mr. John Britnell

Mustard Seed and Products

ALBERTA INDUSTRIAL MUSTARD CO. LTD.
P.O. Box 189
Lethbridge, Alberta, Canada T1J 3Y5
TELEPHONE: 403/329-4111
TELEX: 038 49165
PRODUCT: Deheated ground mustard flour
CONTACT: Mr. Doug Jones

CONTINENTAL GRAIN CO. (CANADA) LTD.
3604 - 9 Avenue N.
Lethbridge, Alberta, Canada T1H 5E7
TELEPHONE: 403/328-5959
PRODUCT: Brown, oriental and yellow mustard seed
CONTACT: Mr. Matt Schebel

DEMETER AGRO CO. LTD.
P.O. Box 189
Lethbridge, Alberta, Canada T1J 3Y5
TELEPHONE: 403/329-4111
TELEX: 038 49165
PRODUCT: Brown, oriental and yellow mustard seed
CONTACT: Mr. John McDonnell

NORTHERN SALES LTD.
1837 - 9 Avenue N.
Lethbridge, Alberta, Canada T1H 1H8
TELEPHONE: 403/329-3817
PRODUCT: Brown, oriental and yellow mustard seed
CONTACT: Mr. Jeaune Iwaasa

O'LOANE-KEILLY CO. LTD.
1405 - 2nd Avenue S.
Lethbridge, Alberta, Canada T1J 0E8
TELEPHONE: 403/327-6022
PRODUCT: Brown, oriental and yellow mustard seed
CONTACT: Mr. Bob Munroe

Pulses — Beans, Lentils, Peas

ALBERTA WHEAT POOL BEAN PLANT
P.O. Box 96
Bow Island, Alberta, Canada T0K 0G0
TELEPHONE: 403/545-2662
TELEX: 03 848211
PRODUCT: Coloured beans (pintos, pinks, reds, etc.), fababeans and Great Northern
CONTACT: Mr. Ed White

B.C. PEA GROWERS LTD.
735 - 1 Avenue East
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-4255
TELEX: 03 848221
PRODUCT: Field peas (seed and commercial)
CONTACT: Mr. Barry Heal

COLUMBIA SEEDS LTD.
Box 331
Vauxhall, Alberta, Canada T0K 2K0
TELEPHONE: 403/654-2158
PRODUCT: Field peas for seed and lentils
CONTACT: Mr. Harry Arnott

NORTHERN SALES CO. LTD.
1837 - 9 Avenue N.
Lethbridge, Alberta, Canada T1H 1H8
TELEPHONE: 403/329-3917
PRODUCT: Fababeans, commercial field peas and lentils
CONTACT: Mr. Jeaune Iwaasa

PRAIRIE-WEST GRAIN
Box 32
Lethbridge, Alberta, Canada T1J 3Y2
TELEPHONE: 403/329-6886
PRODUCT: Lentils and fababeans
CONTACT: Mr. Phil Paskal

LIVESTOCK/SEMEN/EMBRYOS

Alberta — A Source of Superior Genetic Stock

Canada enjoys a favourable international reputation for the quality, performance and health standards of its livestock. In recent years more than 100 countries have imported Canadian beef and dairy cattle, sheep and swine for herd improvement, expansion and profit.

BEEF AND DAIRY CATTLE

Of the ten Canadian provinces, Alberta maintains the largest beef herd — about 4 million head or 35% of Canada's total. Alberta also maintains one of the world's most varied and complete selections of beef breeds and can offer the widest genetic choices of breeding stock.

The dairy cattle population in Alberta is approximately 200,000 head. Holstein Friesian is the dominant breed, but sizeable herds of good quality Ayrshire, Brown Swiss, Guernsey and Jersey are also maintained.

Buyers have the option of choosing purebred cattle from world famous Canadian bloodlines and high milk production records or non-pedigreed cattle, with or without production records.

ALBERTA ANGUS SALES LTD.
Rm. 108, 2003 McKnight Blvd. N.E.
Calgary, Alberta, Canada T2E 6L2
TELEPHONE: 403/277-2127
BREEDS: Aberdeen Angus
CONTACT: Ms. Jean Pattison

ALBERTA CANADA ALL BREEDS ASSOCIATION (1984)
2504 Toronto Crescent N.W.
Calgary, Alberta, Canada T2N 3V9
TELEPHONE: 403/282-6736
BREEDS: Purebred/commercial cattle and sheep — all breeds
CONTACT: Mrs. Norma Dunn

ALBERTA HEREFORD SALES LTD.
Box 910
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/227-5246
BREEDS: Purebred/Commercial Hereford cattle
CONTACT: Mrs. Beverly Leavitt

ALBERTA SUMMIT BEEF LTD.
53003 Range Road 223
Ardrossan, Alberta, Canada T0B 0E0
TELEPHONE: 403/922-3570
TELEX: 037 41606
BREEDS: Purebred commercial cattle — all breeds

BEEFBOOSTER CATTLE LTD.
Box 1180
Cochrane, Alberta, Canada T0L 0W0
TELEPHONE: 403/932-2626
BREEDS: Functionally efficient seedstock
CONTACT: Mr. John Stewart Smith

CANTRIEX LIVESTOCK INTERNATIONAL INC.
R.R. #3
Ponoka, Alberta, Canada T0C 2H0
TELEPHONE: 403/783-5528
TELEX: 038 3298
BREEDS: Purebreds/commercial - all breeds
CONTACT: Mr. Tony Saretsky

GRADCAN INC.
R.R. #2, Site #1, Box 24
Leduc, Alberta, Canada T9E 2X2
TELEPHONE: 403/986-3033
BREEDS: Purebred and commercial dairy cattle — all dairy breeds
CONTACT: Mr. Len Grad

HMB ALBERTA LIVESTOCK AND EXPORTS LIMITED
General Delivery
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/227-6691
BREEDS: Purebred/commercial cattle — all breeds
CONTACT: Mr. John Hay

LIPSEY & ASSOCIATES TRADING INC.
P.O. Box 6049, Station A.
Calgary, Alberta, Canada T2H 2L3
TELEPHONE: 403/243-0919
BREEDS: Purebred/commercial cattle — all breeds
CONTACT: Mr. William (Bill) Lipsey

PRAIRIE WEST LIVESTOCK
Box 96
Red Deer, Alberta, Canada T4N 5E7
TELEPHONE: 403/749-2420 — Roger Peters
403/227-2523 — Gary Smith
BREEDS: Purebred/commercial — all breeds

SEMALTEX SEMEN EXPORTERS CANADA LTD.
Balzac, Alberta, Canada T0M 0E0
TELEPHONE: 403/226-0666
TELEX: 038 21605
BREEDS: Purebred/commercial cattle —all breeds
CONTACT: Mr. Donald M. Stewart

WESTERN BREEDERS LTD.
Balzac, Alberta, Canada T0M 0E0
TELEPHONE: 403/226-0666
TELEX: 038 21605
BREEDS: Purebred cattle — all breeds
CONTACT: Mr. Perry Wilkes

WICKLOW ANGUS
General Delivery
Camrose, Alberta, Canada T4V 1X1
TELEPHONE: 403/672-3967
BREEDS: Purebred/commercial — all breeds
CONTACT: Mr. Bob Prestage

Semen/Embryo Transplants

Alberta is a world leader in bovine embryo transplants. Alberta firms are successfully freezing, storing and transporting fertilized ova from one country to another. Firms which are in the embryo transplant business and are exporting embryos are listed below.

The technology of artificial insemination (AI) is well established and highly utilized by Alberta beef and dairy cattlemen and the Province recently established the first AI centre for swine in western Canada. For catalogues, prices or other information contact:

ALTA GENETICS
Site 12, Box 12, R.R. #4
Calgary, Alberta, Canada T2M 4L4
TELEPHONE: 403/239-8882
CONTACT: Mr. Ted Mitenko

BOVA-TECH LIVESTOCK LTD.
Box 5
Shaughnessy, Alberta, Canada T0K 2A0
TELEPHONE: 403/381-4609 (Dr. Murray Jacobson)
403/652-7602 (Dr. Darrel DeGrofft)

DAVIS RAIRDAN VETERINARY SERVICES LTD.
Box 459
Crossfield, Alberta, Canada T0M 0S0
TELEPHONE: 403/946-4334
CONTACT: Dr. Roger Davis
Dr. Scott Rairdan

INDEPENDENT BREEDERS SERVICE LTD.
Box 2008
Airdrie, Alberta, Canada T0M 0B0
TELEPHONE: 403/946-5067
CONTACT: Mr. Dave Black

SEMALTEX SEMEN EXPORTERS CANADA LTD.
Balzac, Alberta, Canada T0M 0E0
TELEPHONE: 403/226-0666
TELEX: 038 21605
CONTACT: Mr. Donald M. Stewart

UNIVERSAL GENETICS LTD.
P.O. Box 910
Cardston, Alberta, Canada T0K 0K0
TELEPHONE: 403/653-4437
TELEX: 038 49289
CONTACT: Mr. Vic Lund

WESTERN BREEDERS LTD.
Balzac, Alberta, Canada T0M 0E0
TELEPHONE: 403/226-0666
TELEX: 038 21605
CONTACT: Mr. Doug Blair

HORSES

ALBERTA QUARTER HORSE BREEDERS GROUP
#2, 1305 - 33 Street, N.E.
Calgary, Alberta, Canada T2A 5P1
TELEPHONE: 403/248-5888
CONTACT: Tracie Sheppard

ALBERTA PAINT HORSE BREEDERS GROUP
Box 1016
Pincher Creek, Alberta, Canada T0J 1W0
CONTACT: Charles Price

WILLOMAR LAND AND LIVESTOCK LTD.
Box 1690
Taber, Alberta, Canada T0K 2G0
TELEPHONE: 403/223-2064
TELEX: 038 49397
BREEDS: Arabian
CONTACT: Mr. George Allan

SHEEP

Alberta's sheep flock numbers approximately 200,000 head. All are of European origin with Suffolks being the dominant breed. Other breeds include Columbia, Corriedale, Dorset, Hampshire, Finnsheep and North Country Cheviots.

Direct enquiries to:

ALBERTA CANADA ALL BREEDS ASSOCIATION (1984)
2504 Toronto Crescent N.W.
Calgary, Alberta, Canada T2N 3V9
TELEPHONE: 403/282-6736
BREEDS: All Breeds
CONTACT: Norma Dunn

ALBERTA SHEEP BREEDERS ASSOCIATION
2504 Toronto Crescent N.W.
Calgary, Alberta, Canada T2N 3V9
TELEPHONE: 403/282-6736
BREEDS: All breeds of sheep
CONTACT: Norma Dunn

SWINE

Alberta is a leading world supplier of quality swine breeding stock. For almost fifty years, Alberta breeders have been utilizing strict culling and testing programs to select and identify breeding animals for rapid growth, good feed conversion, carcass quality and reproductive capability. Alberta swine also enjoy an excellent health record. Direct enquiries to:

ALBERTA SWINE BREEDERS SALES LTD.
Rosalind, Alberta, Canada T0B 3Y0
TELEPHONE: 403/375-3779
BREEDS: Purebred Yorkshire, Landrace, Lacombe, Duroc, Hampshire and Crossbreds
CONTACT: Mr. Leon Boulter

PIG IMPROVEMENT CANADA LTD.
P.O. Box 266
Acme, Alberta, Canada T0M 0A0
TELEPHONE: 403/546-3818
TEXTRAN: 1RYH0959
BREEDS: Breeding swine, boars and hybrid females
CONTACT: Ray Price

MEAT/MEAT PRODUCTS

There are a number of federally inspected meat processing plants in Alberta potentially capable of export. Some are "full-line" plants, slaughtering and processing their products. Others specialize in slaughtering or processing only. There are beef, pork, lamb and horse slaughtering facilities included. A wide variety of products are offered from Alberta's meat packers including: carcass and cuts of beef, veal, pork, lamb, and horses, fancy meats, offals, boxed beef, portion-cut beef and pork, processed meats including smoked meats, cooked meats and sausages, and canned meats and canned hams. Alberta's meat industry is an integral part of Alberta's economy. Firms which are presently in the export business are:

BEEF AND PORK

Beef Slaughter

BURNS MEATS
(A Division of Burns Foods Ltd.)
Box 118
Lethbridge, Alberta, Canada T1J 4A4
TELEPHONE: 403/328-1756
TELEX: 038 49137 FAX: 403/327-9821
CONTACT: Mr. Gerry Stayura

CANADA PACKERS INC.
Box 548
Lethbridge, Alberta, Canada T1J 3Z4
TELEPHONE: 403/329-4044
PRODUCT: Beef-dressed carcasses, fancy meats
CONTACT: Mr. Pat Jones

CANADA PACKERS INC.
Box 829
Red Deer, Alberta, Canada T4N 5H2
TELEPHONE: 403/347-7781
PRODUCT: Beef-dressed carcasses, boneless beef, fancy meats
CONTACT: Mr. Miles Kleiner
For Foreign Sales (Excluding U.S.A.)
International Trade Division
1243 Islington Avenue, 10th Floor
Toronto, Ontario, Canada M8X 1Y9
TELEPHONE: 416/766-4311
TELEX: 06 984598

DVORKIN MEAT PACKERS LTD.
(XL/Dvorkin Joint Venture)
4211 - 13A Street S. E.
Calgary, Alberta, Canada T2G 3J6
TELEPHONE: 403/261-0770
TELEX: 038 21875
PRODUCT: Dressed beef, fancy meats
CONTACT: Mr. Bill Walkin

GAINERS INC.
12425 - 66 Street
Edmonton, Alberta, Canada T5J 2H8
TELEPHONE: 403/471-0611
TELEX: 037 2539
PRODUCT: Beef (including boxed), fancy meats
CONTACT: Mr. Daryl Havrelock

LAKESIDE PACKERS LTD.
Box 1868
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-3457
TELEX: 038 48180
PRODUCT: Carcass beef, fancy meats
CONTACT: Mr. Al Rogerson

XL BEEF LTD.
(XL/Dvorkin Joint Venture)
5101 - 11 Street S. E.
Calgary, Alberta, Canada T2H 1M7
TELEPHONE: 403/243-6280
TELEX: 038 22612
PRODUCT: Carcass beef, fancy meats
CONTACT: Mr. Bill Walkin

Beef Processing

CANADA PACKERS INC.
Box 820, 1235 - 26 Avenue S. E.
Calgary, Alberta, Canada T2P 2J8
TELEPHONE: 403/265-6310
TELEX: 038 24537 FAX: 403/262-3225
PRODUCT: Boxed beef
BRAND: Canada Packers
CONTACT: Mr. Don McLean

CANADIAN DRESSED MEATS LTD.
Box 1118
Lethbridge, Alberta, Canada T1J 4A4
TELEPHONE: 403/328-1756
TELEX: 038 49137 FAX: 403/327-9821
PRODUCT: Beef carcasses and cuts, block-ready beef, fancy meats
CONTACT: Mr. Harvey Toews (in Brandon telephone: 204/727-8441)

CENTENNIAL PACKERS LTD.
(Centennial/Montagne Joint Venture)
4043 Brandon Street S. E.
Calgary, Alberta, Canada T2G 4A7
TELEPHONE: 403/287-2525
TELEX: 038 26629
PRODUCT: Fresh and frozen beef cuts (H.R.I. and block ready), portion control beef and pork
CONTACT: Mr. Bill McGill

EDMONTON MEAT PACKERS LTD.
8310 Yellowhead Trail
Edmonton, Alberta, Canada T5B 1G5
TELEPHONE: 403/474-2471
TELEX: 037 2178
PRODUCT: Full-line purveyor, beef, pork, processed meats, patties
CONTACT: Mr. Doug Noonan

GAINERS INC.
P. O. Box 100
12425 - 66 Street
Edmonton, Alberta, Canada T5J 2H8
TELEPHONE: 403/471-0611
PRODUCTS: Beef (including boxed), fancy meats
CONTACT: Mr. Daryll Haverlock

HERITAGE MEATS
3050 Parsons Road
Edmonton, Alberta, Canada T6N 1B1
TELEPHONE: 403/463-3229
TELEX: 037-43264
PRODUCT: Full-line purveyor, beef, pork, processed meats
CONTACT: Mr. Ken Havens

J. M. SCHNEIDER (FOOD SERVICE DIVISION)
4120 - 98 Street
Edmonton, Alberta, Canada T6E 5A2
TELEPHONE: 403/462-4630
TELEX: 037 3309
PRODUCT: Vacuum packaged meats for hotel, restaurant and institutional trade
BRAND: f. g. bradley, Gold Label, Silver Label and Blue Label
CONTACT: Mr. Leo Cofario

LUCERNE FOODS LTD.
Meat Processing Plant
P. O. Box 1950
Calgary, Alberta, Canada T2P 2M2
TELEPHONE: 403/279-2555
PRODUCT: Boxed beef
BRAND: Lucerne
CONTACT: Mr. Brian Verbin

MONTAGNE MEATS LTD.
(Centennial/Montagne Joint Venture)
4240 - 75 Avenue S. E.
Calgary, Alberta, Canada T2C 2H8
TELEPHONE: 403/236-2424
TELEX: 038 21097
PRODUCT: Boxed beef
BRAND: Montagne
CONTACT: Mr. Tony Ruffo

MONTAGNE MEATS LTD. (#2)
(Centennial/Montagne Joint Venture)
2825 Bonnybrook Road S. E.
Calgary, Alberta, Canada T2G 4N1
TELEPHONE: 403/294-1300
TELEX: 038 22633
PRODUCT: Boneless beef, fresh sausage
BRAND: Montagne
CONTACT: Mr. Norman Duclos

PREMIER MEATS
4013 Brandon Street S. E.
Calgary, Alberta, Canada T2G 4A7
TELEPHONE: 403/287-3550
PRODUCT: Boxed beef, veal, reindeer
CONTACT: Mr. Bob Porter

Pork Slaughter

FLETCHER'S FINE FOODS LIMITED
7550 - 40 Avenue, Bag #5641
Red Deer, Alberta, Canada T4N 5G6
TELEPHONE: 403/343-8700
TELEX: 038 3157
PRODUCT: Pork, fancy meats, processed meats
BRAND: Fletcher's, Deli-Pak
CONTACT: Mr. Bob Telford

For Export Shipments (except U.S.A.)
FLETCHER'S FINE FOODS LIMITED
8385 Fraser Street
Vancouver, B.C., Canada V5X 3X8
TELEPHONE: 604/321-6681
TELEX: 04 53344

GAINERS INC.
P. O. Box 100
12425 - 66 Street
Edmonton, Alberta, Canada T5J 2H8
TELEPHONE: 403/471-0611
TELEX: 037 2539
PRODUCT: Pork, processed meats, fancy meats
CONTACT: Pork: Ron Haugen
Processed Meat: Don Smith

PROCESSED MEATS

ALBERTA FANCY SAUSAGE
4235 - 17 Street S. E.
Calgary, Alberta, Canada T2G 3W7
TELEPHONE: 403/264-2641
PRODUCT: Beef jerky, assorted beef sticks
BRAND: Big Chief
CONTACT: Ms. Mary Bendzik

CAPITAL PACKERS LIMITED
12907 - 57 Street
Edmonton, Alberta, Canada T5A 0E7
TELEPHONE: 403/476-1391
PRODUCT: Smoked meats, sausages, meat loaves
BRAND: Capital Packers, Tender-Pack
CONTACT: Mr. August Komarnicki

CHINOOK COUNTRY FOODS LTD.
Box 299
Mynarski Park, Alberta, Canada T0M 1M0
TELEPHONE: 403/886-4021
PRODUCT: Jerky
BRAND: Chinook Country
CONTACT: Mr. Phil Stefan

DELI-FLAVOR FOODS LIMITED
12130 - 68 Street
Edmonton, Alberta, Canada T5B 1R1
TELEPHONE: 403/471-5278
PRODUCT: Processed Meats
BRAND: Deli-Farm, Westwood
CONTACT: Mr. Dale Onions

GAINERS INC.
12425 - 66 Street
Edmonton, Alberta, Canada T5J 2H8
TELEPHONE: 403/471-0611
PRODUCT: Full line of processed meats
BRAND: Royale, Timely Fair, Wild Rose, Superior, Capital, Royal Breakfast, Eclipse, Sugar Plum, Hickory House, Ranch Hand
CONTACT: Mr. Kendi, Mr. Smith, Mr. Bolanes

NANTON FOODS
Box 1041, Nanton, Alberta, Canada T0L 1R0
TELEPHONE: 403/646-2285
PRODUCT: Meatballs/Sausage Sticks
BRAND: Nanton
CONTACT: Mr. John Abildgaard

VAN'S SAUSAGE COMPANY
9620 - 56 Avenue
Edmonton, Alberta, Canada T6E 0B3
TELEPHONE: 403/435-3944
PRODUCT: Processed meats
BRAND: Van's
CONTACT: Mr. Harry Vandervelde

FRESHWATER FISH MKT. CORP
11635 - 145 Street
Edmonton, Alberta, Canada T5M 1V9
TELEPHONE: 403/495-5103
PRODUCT: All freshwater fish products
CONTACT: Keith Alexander

HIDES

CANADA PACKERS (Hide Plant)
Box 548
3918 - 5 Avenue N.
Lethbridge, Alberta, Canada T1J 3Z4
TELEPHONE: 403/329-4044
TELEX: 038 49310
PRODUCT: Cured and fleshed hides
CONTACT: Mr. Pat Jones
and
International Trade Division
1243 Islington Avenue, 10th Floor
Toronto, Ontario, Canada M8X 1Y9
TELEPHONE: 416/766-4311
TELEX: 06 984598

DVORKIN MEAT PACKERS LTD.
4211 - 13A Street S. E.
Calgary, Alberta, Canada T2G 3J6
TELEPHONE: 403/261-0770
TELEX: 038 21875
PRODUCT: Hides
CONTACT: Mr. Bill Walkin

GAINERS INC.
P. O. Box 100
66 Street and 124 Avenue
Edmonton, Alberta, Canada T5J 2H8
TELEPHONE: 403/472-0611
TELEX: 037 2539
PRODUCT: Hides
CONTACT: Mr. Daryl Havrelock

HALFORD HIDE AND LEATHER CO. LTD.
10529 - 105 Avenue
Edmonton, Alberta, Canada T5H 3X7
TELEPHONE: 403/426-7349
TELEX:)37 41316
PRODUCT: Salted or cured and fleshed cattle and game hides, raw and dressed furs
CONTACT: Mr. Bob McNish, Mr. Jeff McNish

LAKESIDE PACKERS
Box 800
Brooks, Alberta, Canada T0J 0J0
TELEPHONE: 403/362-3457
TELEX: 038 48180
PRODUCTS: Hides
CONTACT: Mr. Al Rogerson

XL BEEF LTD.
5101 - 11 Street S. E.
Calgary, Alberta, Canada T2H 1M7
TELEPHONE: 403/243-6280
TELEX: 038 22612
PRODUCT: Hides
CONTACT: Mr. Bill Walkin

HORSE MEAT

ALSASK PROCESSORS CO. LTD.
5918 - 129 Avenue
P. O. Box 6027, Station C
Edmonton, Alberta, Canada T5B 4K5
TELEPHONE: 403/476-1366
TELEX: 037 2209
PRODUCT: Frozen and fresh horse meat and by-products
BRAND: Alsask
CONTACT: Mr. Andy Bernard

BOUVRY EXPORTS CALGARY LTD.
Box 2024
Fort MacLeod, Alberta, Canada T0L 0Z0
TELEPHONE: 403/553-3222
TELEX: 03 849389 FAX: 403/553-3222
PRODUCT: Fresh and frozen horse meat and by-products
CONTACT: Mr. Claude Bouvry

LAMB, VEAL AND REINDEER

LAMBCO
Division of A.A.D.C.
Box 1600
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/227-3386
PRODUCT: Lamb, veal and reindeer
CONTACT: Mr. E. R. "Jim" Coughlan

POULTRY/POULTRY PRODUCTS

CANADA PACKERS LTD.
2619 - 91 Avenue
Edmonton, Alberta, Canada T6P 1S3
TELEPHONE: 403/467-6022
PRODUCT: Fresh and fresh frozen poultry
BRAND: Maple Leaf, York, Citadel
CONTACT: Mr. Bill Freeze

HIGHLAND PRODUCE LTD.
Box 190
Two Hills, Alberta, Canada T0B 4K0
TELEPHONE: 403/657-2945
PRODUCT: Frozen, dried and pickled eggs, frozen egg hero, scrambled egg mix
BRAND: Highland
CONTACT: Mr. Larry Ewanishan

LILYDALE CO-OPERATIVE LIMITED
7727 - 127 Avenue
Edmonton, Alberta, Canada T5C 1R9
TELEPHONE: 403/476-6261
TELEX: 037 2757
PRODUCT: Fresh and frozen poultry
BRAND: Lilydale, Country Fair, Flavour-Baste
CONTACT: Mr. W. Berry

PINECREST FOODS LTD.
2126 Hurst Road S. E.
Calgary, Alberta, Canada T2G 4M5
TELEPHONE: 403/265-9010
PRODUCT: Fresh and fresh frozen poultry
BRAND: "Pine-Crest"
CONTACT: Mr. Tom McLaughlan

RENDERING (EDIBLE AND INEDIBLE)

ALBERTA PROCESSING COMPANY
(A Division of West Coast Reduction Ltd.)
P. O. Box 5025, Station "A"
7030 Ogdendale Place S. E.
Calgary, Alberta, Canada T2H 1X1
TELEPHONE: 403/279-4441
PRODUCT: Inedible tallow, meat and bone meal, bloodmeal, hydrolyzed leather meal
CONTACT: Mr. Barry Smolkin, Mr. Bruce King

CANADA PACKERS INC.
Box 820, 1235 - 26 Avenue S. E.
Calgary, Alberta, Canada T2P 2J8
TELEPHONE: 403/265-6310
TELEX: 038-24537
PRODUCT: Inedible tallow and meat meal
BRAND: Maple Leaf
CONTACT: Mr. Don McLean

CANADA PACKERS INC.
Box 39, 12555 Fort Road
Edmonton, Alberta, Canada T5J 2H3
TELEPHONE: 403/471-4121
TELEX: 037-2858
PRODUCT: Edible oil products
CONTACT: Mr. Brian Bochard

CANADA PACKERS INC.
Box 548, 3939 - 1st Avenue South
Lethbridge, Alberta, Canada T1J 3Z4
TELEPHONE: 403/329-4044
PRODUCT: Meat-meal, dried blood and inedible tallow
BRAND: Maple Leaf
CONTACT: Mr. Pat Jones

TANNERIES

DOMINION TANNERS LIMITED
12210 Mount Lawn Road
Edmonton, Alberta, Canada T5B 4J4
TELEPHONE: 403/479-4241
PRODUCT: Leather (garment, glover, shoe upper, belt and saddle)
BRAND: Domino
CONTACT: Mr. Rod Hunter

EDMONTON TANNERY AND BUCKSKIN LEATHER CO. LTD.
8734 Yellowhead Trail
Edmonton, Alberta, Canada T5B 1G1
TELEPHONE: 403/471-2255
PRODUCT: Wild game furs, cattle hides, sheep hides
CONTACT: Mr. Wolf Schleussel

WOOL

CANADIAN CO-OPERATIVE WOOL GROWERS LIMITED
918 - 1st Avenue South
Lethbridge, Alberta, Canada T1J 0A9
TELEPHONE: 403/327-3760
PRODUCT: Raw ungraded and graded wool
CONTACT: Mr. Les Toth

LAMBCO
A Division of AADC
Box 1600
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/277-3386
PRODUCT: Pelts
CONTACT: Mr. E. R. "Jim" Coughlan

NURSERY INDUSTRY

ALBERTA NURSERIES

CHEYENNE TREE FARMS
Box 8704, Station L
Edmonton, Alberta, Canada T6C 4J5
TELEPHONE: 403/463-3737
PRODUCT: Caliper Trees
CONTACT: Mr. Jim Wotherspoon

EAGLE LAKE NURSERIES LTD.
Box 819
Strathmore, Alberta, Canada T0J 3H0
TELEPHONE: 403/934-3622
PRODUCT: Trees, shrubs, sod
CONTACT: Mr. Tony Heuver

FOOTHILLS NURSERIES
2626 - 48 St. N.E.
Calgary, Alberta, Canada T2B 1M4
TELEPHONE: 403/272-3200
PRODUCT: Trees, shrubs
CONTACT: Mr. Henry Heuver

GREENVIEW NURSERIES LTD.
P.O. Box 3218, Station B
Calgary, Alberta, Canada T2M 4L7
TELEPHONE: 403/936-5936
PRODUCT: Complete range of trees and shrubs (grower and broker)
CONTACT: Mr. Hans Bron

LACOMBE NURSERIES LTD.
P.O. Box 1480
Lacombe, Alberta, Canada T0C 1S0
TELEPHONE: 403/782-3015
PRODUCT: Complete range of trees and shrubs (grower and broker)
CONTACT: Mr. Don Hay

PEAT MOSS

FISONS WESTERN CORP.
P.O. Box 189
Seba Beach, Alberta, Canada T0E 2B0
TELEPHONE: 403/797-3019
FAX: 797-3079
CONTACT: Mr. Tony Cable

HOOD MFG. ENTERPRISES LTD.
P.O. Box 9, Site 9, R.R. #8
Edmonton, Alberta, Canada T5L 4H8
TELEPHONE: 403/447-1782
TELEX: 037 2966
CONTACT: Mr. Gerry Hood

LAKELAND PEAT MOSS LTD.
Box 265
St. Albert, Alberta, Canada T8N 1N3
TELEPHONE: 403/459-9137
CONTACT: Mr. Arnold Stang

PROCESSED FOOD/BEVERAGES/ GROCERY PRODUCTS

In response to increasing world requirements, Alberta's food processors are expanding plant capacity and can offer a growing assortment of fine quality products.

ALCOHOLIC BEVERAGES

Beer

BIG ROCK BREWERY LTD.
6403 - 35 St. S.E.
Calgary, Alberta, Canada T2C 1N2
TELEPHONE: 403/279-2917
PRODUCT: Pure Alberta malt beers
BRANDS: Traditional Ale, Big Rock Bitter, Cock of the Rock Porter, Pale Ale
CONTACT: Mr. Ed McNally

DRUMMOND BREWERIES LTD.
2210 Gaetz Avenue
Red Deer, Alberta, Canada T4R 1C5
TELEPHONE: 403/347-6633
PRODUCT: Beer (bottled and draught)
BRAND: Drummond Premium, Drummond Light, Heritage No-Name
CONTACT: Ms. Laurel van der Linden
HEAD OFFICE: Calgary
TELEPHONE: 235-3900

Distilleries

ALBERTA DISTILLERS LTD.
P.O. Box 5100, Station "A"
Calgary, Alberta, Canada T2H 1X1
TELEPHONE: 403/265-2541
TELEX: 038 22585
PRODUCT: Alcoholic beverages (whiskey, vodka, rum, gin) and distillers dry grain
BRAND: Alberta Springs, Alberta Premium, Carrington, Tolstoy, Windsor Canadian, Canadian Spirit, Beachcomber, Alberta Vodka, Commissar
CONTACT: Mr. Ron Chapman

HIGHWOOD DISTILLERS LTD.
Box 1269, 114-10 Avenue S.E.
High River, Alberta, Canada T0L 1B0
TELEPHONE: 403/652-3202
TELEX: 038 21006
PRODUCT: Vodka, Gin, Whiskey
BRAND: Avaloff and Murushka Vodka, Bucaneer Rum, Sunnyvale Dry Gin, Highwood Whiskey, 100% Wheat White Lightning
CONTACT: Mr. Stothers

PALLISER DISTILLERS LTD.
2925 - 9 Avenue N.
Lethbridge, Alberta, Canada T1H 5E3
TELEPHONE: 403/329-3111
TELEX: 038 49237
PRODUCT: Alcoholic beverages (Canadian rye, whiskey, gin, vodka, rum, miscellaneous gins)
BRAND: Palliser, Distilleries Ltd., International Distillers of Canada Ltd., Gilbey Canada Limited
CONTACT: Mr. Nigel Goodall

Wine

ANDRES WINE (ALBERTA) LTD.
7530 Blackfoot Trail S.E.
Calgary, Alberta, Canada T2H 1M5
TELEPHONE: 403/252-5511
TELEX: 038 22740
PRODUCT: Sparkling and still table wines
BRAND: Baby Duck, Hochtaler
CONTACT: Mr. Don Woods

ANDREW WOLF WINE CELLARS LTD.
Box 628
Stony Plain, Alberta, Canada T0E 2G0
TELEPHONE: 403/963-7717
PRODUCT: Red and white table wines
BRAND: Cabernet, Chenin Blanc, Chasselar, Canadian Chablis, Canadian Burgundy, Gamay Beaujolais, Zinfundel, Pinot Noir, Riesling Royalty, Grenache Rose, Claret, Pinot Chardoney, French Colombard, Golden Muscat, Canadian Sauterne
CONTACT: Mr. Andrew Wolf

BEVERAGES

Fruit Wines

CLEARWATER BEVERAGES
320D Glenmore Trail, S.E.
Calgary, Alberta, Canada T2H 0R8
TELEPHONE: 403/252-6689
PRODUCT: Beverages
BRAND: The Tall Cool 1, Royal Crown Cola
CONTACT: Jack Dewar

EMPRESS FOODS LTD.
131 - 22 Street N.
Lethbridge, Alberta, Canada T1H 3R6
TELEPHONE: 403/483-5531
PRODUCT: Frozen juice concentrate, canned juices
BRAND: Bel Air, Scotch Buy
CONTACT: Mr. Don Daintrey
Canada West Trading

Water (Bottled)

NANTON PURE SPRING WATER CO. LTD.
Box 1041
Nanton, Alberta, Canada T0L 1R0
TELEPHONE: 403/646-2284
PRODUCT: Sparkling spring water, sparkling flavoured water (lemon lime, orange, apple)
BRAND: Nanton, Eau Claire
CONTACT: Mr. Paul Abildgaard

SUN MOUNTAIN SPRING BOTTLING CORP.
105 - 58 Avenue S.E.
Calgary, Alberta, Canada T2H 0N8
TELEPHONE: 403/255-6409
PRODUCT: Flavoured carbonated water
BRAND: Sun Mountain
CONTACT: Mr. Wayne Johnson

VIRGIN SPRINGS BEVERAGE CORP.
Suite 205, 610 - 70 Avenue S.E.
Calgary, Alberta, Canada T2H 2J6
TELEPHONE: 403/255-1822
PRODUCT: Flavoured carbonated water
BRAND: Virgin Springs
CONTACT: Mr. Jeff Kish

BAKERY SPECIALTIES

BRITL BREAD BAKERIES LTD.
124, 5622 Burleigh Cres. S.E.
Calgary, Alberta, Canada T2H 1Z8
TELEPHONE: 403/253-0135
PRODUCTS: Rye & wheat crispbreads mini croustades
BRAND: Britl Bread, Siljans Prima, Rahm's
CONTACT: Mr. B.J. Ersson, Mr. Stephen Bank

CHOICE FOODS LTD.
Box 5842
Station "L"
Edmonton, Alberta, Canada T6C 0Y0
TELEPHONE: 403/438-6222
PRODUCTS: Puffed Wheat Squares, Rice Krispie Squares, Packaged Dry Mix/Muffins, Cookies, Salad Dressings
CONTACT: Mr. Brian Lovig

FORCREST FOODS LTD.
#5, 5940 - 30 St. S.E.
Calgary, Alberta, Canada T2C 1X8
TELEPHONE: 403/279-2501
TELEX: 038 26740
PRODUCT: Crumpets
BRAND: Canadian Style Crumpets
CONTACT: Mr. Ron Forrest

SUNLAND INDUSTRIES CO. LTD.
7815 - 127 Avenue
Edmonton, Alberta, Canada T5C 1R9
TELEPHONE: 403/478-8821
FACS: 403/476-8695
PRODUCT: Cookies and biscuits
BRAND: Sunland and Private Label
CONTACT: Mr. Jack DeJong

W.P. FOODS LTD.
246 Cree Road
Sherwood Park, Alberta, Canada T8A 3X8
TELEPHONE: 403/464-1544
TELEX: 037 42834
PRODUCT: Frozen unbaked tart shells and pie shells, pie tops, graham cracker shells
CONTACT: Mr. Jim Barker

CONFECTIONARY

ALBERTA SUNFLOWER SEEDS LTD.
P.O. Box 767
Bow Island, Alberta, Canada T0K 0G0
TELEPHONE: 403/545-2560
PRODUCT: Bird seed, sunflower seeds (not roasted or shelled)
BRAND: Alberta Sunflower
CONTACT: Mr. Tom Droog

VIKING CANDY
5804 - 37 Street, Box 685
Innisfail, Alberta, Canada T0M 1A0
TELEPHONE: 403/453-5814
PRODUCT: Licorice
BRAND: Viking
CONTACT: Mr. Guy Hill

FLOUR AND CEREAL DIVISION

BYERS FLOUR MILLS CO. LTD.
P.O. Box 1570
Camrose, Alberta, Canada T4V 0X4
TELEPHONE: 403/672-2431
PRODUCT: Flour and cereal products
CONTACT: Mr. Elwood Skog

ELLISON MILLING COMPANY
1302 - 2nd Avenue S.
Lethbridge, Alberta, Canada T1J 3Z1
TELEPHONE: 403/328-6622
TELEX: 038 49232
PRODUCT: Bread, cake and durum flour for pasta, flour and cereal products milled from Canadian wheat
CONTACT: Mr. Don Hale

MAPLE LEAF MILLS LTD.
4002 Bonnybrook Rd. S.E.
Calgary, Alberta, Canada T2G 4M9
TELEPHONE: 403/267-5619
PRODUCT: Flour products, bakery mixes
CONTACT: Mr. John Chabrin

OGILVIE MILLS LTD.
1222 Allowance Avenue S.E.
Medicine Hat, Alberta, Canada T1A 3H1
TELEPHONE: 403/562-2876
TELEX: 038 48132
PRODUCT: Flour and cereal products
CONTACT: Mr. Peter Anderson

ROCKPORT FLOUR MILLS
Agent: #220, 1210 - 8 St. S.W.
Calgary, Alberta, Canada T2R 1L3
TELEPHONE: 403/228-7895
PRODUCT: Pancake and waffle mix
CONTACT: Mr. Jack Foster

SUN PRAIRIE MILLS
P.O. Box 1063
Nanton, Alberta, Canada T8L 1R0
TELEPHONE: 403/646-5752
PRODUCT: Flour and flour products, organically grown grain
CONTACT: Mr. Neil Green

WESTGLEN FARMS LTD.
Box 1480
Barrhead, Alberta, Canada T0G 0E0
TELEPHONE: 403/674-3960
PRODUCT: Flour and cereal products
CONTACT: Mr. Doug Horner

FROZEN SPECIALTY FOODS

HERITAGE FOODS LTD.
14515 - 124 Avenue
Edmonton, Alberta, Canada T5L 3B2
TELEPHONE: 403/454-7383
PRODUCT: Ukrainian style foods — perogy, cabbage rolls, borsch, combination dinner snack pak
BRAND: Cheemo
CONTACT: Mr. Walter Makowecki

HYLAND WEST FOODS LTD.
14, 2310 Gaetz Avenue
Red Deer, Alberta, Canada T4R 1C5
TELEPHONE: 403/342-5911
TELEX: 038 3347
PRODUCT: Frozen pizza
BRAND: Hyland
CONTACT: Mr. David Corney

HONEY

Packaged/Bulk Honey and Other Honey Products

Honey, both bulk and packaged, can also be purchased through a number of commercial beekeepers. A listing of Registered Honey Establishments may be obtained from Agriculture Canada, Agriculture Inspection Directorate.

ALBERTA APIARY PRODUCTS
286 Kaska Road
Sherwood Park, Alberta, Canada T8A 4G7
TELEPHONE: 403/467-5336
TELEX: 037 2620 Global Edmonton
PRODUCT: Honey, bee pollen, propolis and royale jelly
CONTACT: Mr. Rick Cloutier

BEEMAID HONEY LTD.
16650 - 111 Avenue
Edmonton, Alberta, Canada T5M 2S5
TELEPHONE: 483-5020
TELEX: 037 2985
PRODUCT: Packed consumer and bulk honey available in liquid and creamed form
CONTACT: Ms. Karen Miller
Mr. Paul Belisle & Mr. Al Mahon
Winnipeg - 204/774-5566

ALLEN & ELLEN DICK BEEKEEPERS
Box 100
Swalwell, Alberta, Canada T0M 1Y0
TELEPHONE: 403/546-2588
PRODUCT: Honey and comb honey
CONTACT: Allen & Ellen Dick

MCKENZIE FOODS LTD.
R.R. #2
Winterburn, Alberta, Canada T0E 2N0
TELEPHONE: 403/963-6975
PRODUCT: Packaged and bulk honey, comb honey
CONTACT: Mr. Bob McKenzie

PASTA

CATELLI
(A Division of Ault Foods Ltd.)
104 - 13 Street N., Box 426
Lethbridge, Alberta, Canada T1J 3Z1
TELEPHONE: 403/327-3236 or 403/327-3343
EXPORT SALES: 514/937-7461
TELEX: 038 49221
PRODUCT: Pasta products, spaghetti, macaroni, etc.
BRAND: Catelli, Roma
CONTACT: Mr. Jean Pierre Renaud

FACCHIN FOODS CO. LTD.
(A Division of Primo Foods Ltd.)
12538 - 126 Street
Edmonton, Alberta, Canada T5L 0X3
TELEPHONE: 403/454-4004
TELEX: 037 3754
PRODUCT: Full range of pasta products
BRAND: Roma, Carlo
CONTACT: Mr. Vic Facchin

POTATOES

Dehydrated and Frozen

VAUXHALL FOODS LTD.
P.O. Box 430
Vauxhall, Alberta, Canada T0K 2K0
TELEPHONE: 403/654-2116
TELEX: 038 49228
PRODUCT: Dehydrated potato granules, french fry mix, and mashed potato mix
BRAND: "Gourmet", "V.G.", "Aristocrat"
CONTACT: Mr. Frank Gatto

YORK FARMS
(A Division of Canada Packers)
2720 - 2nd Avenue A North
Lethbridge, Alberta, Canada T1H 5B4
TELEPHONE: 403/328-7791
EXPORT SALES: 416/766-4311
PRODUCT: Frozen french fries, hash browns and peas
BRAND: York, Snowcap and private label
CONTACT: Mr. Ed Sescus

Fresh and Seed

ALBERTA POTATO COMMISSION
Stockman's Centre
#244, 2116 - 27 Avenue N.E.
Calgary, Alberta, Canada T2E 7A6
TELEPHONE: 291-2430
CONTACT: Jan Brown

EDMONTON POTATO GROWERS (1971) LTD.
170 Street and 123 Avenue
P.O. Box 3847 Station 'D'
Edmonton, Alberta, Canada T5L 4K1
TELEPHONE: 403/447-1860
CONTACT: Mr. W. Devos

VEGETABLES (PACKAGED)

EMPRESS FOODS LTD.
Box 2050
Taber, Alberta, Canada T0K 2G0
PRODUCT: Canned vegetables, peas, carrots, corn, beans, beets, beans with pork, spaghetti in sauce
BRAND: Scotch Buy, Taste Tells, Gardenside, Town House
CONTACT: Mr. Don Daintrey (403/483-5531)
Canada West Trading Company

MO-NA ENTERPRISES LTD.
7312 - 84 Avenue
Edmonton, Alberta, Canada T6B 0H8
TELEPHONE: 403/466-1262
PRODUCT: Fresh dried and brined wild mushrooms, bulk and consumer size, soup and sauce mixes mushrooms
BRAND: Mo-Na
CONTACT: Mr. Otto Holzbauer

YORK FARMS
(A Division of Canada Packers)
2720 2nd A Avenue North
Lethbridge, Alberta, Canada T1J 4A9
TELEPHONE: 403/328-7791
EXPORT SALES: 416/766-4311
PRODUCT: Frozen french fries, hash browns and peas
BRAND: York, Snowcap and private label
CONTACT: Mr. Ed Sescus

BULK VEGETABLE OILS

Canola Oil

ALBERTA FOOD PRODUCTS LTD.
P.O. Box 3506
Fort Saskatchewan, Alberta, Canada T8L 2T4
TELEPHONE: 403/998-1223
TELEX: 037 42661
PRODUCT: Crude and degummed
CONTACT: Mr. Woody Galloway

ALBERTA TERMINALS CANOLA CRUSHERS LTD.
Box 2930
Sexsmith, Alberta, Canada T0H 3C0
TELEPHONE: 403/451-3920
TELEX: 037 42887
FAX: 403/452-3553
PRODUCT: Crude and degummed
CONTACT: Dwayne Couldwell

CANADA PACKERS INC.
Wainwright, Alberta, Canada T0B 4P0
TELEPHONE: 403/842-6154
PRODUCT: Refined
CONTACT: D.J. Sommerville
416/766-3255, Toronto
TELEX: 062 2257

Processed Oil Products

CANBRA FOODS LTD.
P. O. Box 99
Lethbridge, Alberta, Canada T1J 3Y4
TELEPHONE: 403/327-5781
TELEX: 038 49145
PRODUCT: Salad Oil, Margarine, Shortening
CONTACT: Mr. Glen McIntyre

CANBRA FOODS LTD.
P.O. Box 99
Lethbridge, Alberta, Canada T1J 3Y4
TELEPHONE: 403/327-5781
TELEX: 038 49145
PRODUCT: Crude, degummed and refined canola oil margarines and shortening
CONTACT: Mr. Jack Bienkowski

RED DEER GRAIN INC.
4049 - 77 Street
Red Deer, Alberta, Canada T4P 2T3
TELEPHONE: 403/346-0885
PRODUCT: Crude Oil
CONTACT: Milton Bogash

UNITED OILSEED PRODUCTS LTD.
4805 - 62 Avenue
Lloydminster, Alberta, Canada T9V 0V0
TELEPHONE: 403/875-5554
TELEX: 037 49548
PRODUCT: Crude and degummed
CONTACT: Mr. Nestor Baryliuk

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